

# Affording a House in Manchester

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#### Introduction and context

- Manchester Strategy 2016-2025
- Manchester Residential Growth Strategy
- Action Plan and policy development



# A changing city

- Population and economic growth set to continue
- Primarily driven by job opportunities
- New homes required to support growth across a range of household incomes



#### **Government direction**

- Home ownership is the central plank to governments housing policy direction
- Emphasis on 'Starter Homes'
- Current and emerging policy changes will change the affordable and social housing sector
- Manchester can be more creative so public subsidy represents greater VfM

# Rethinking affordability

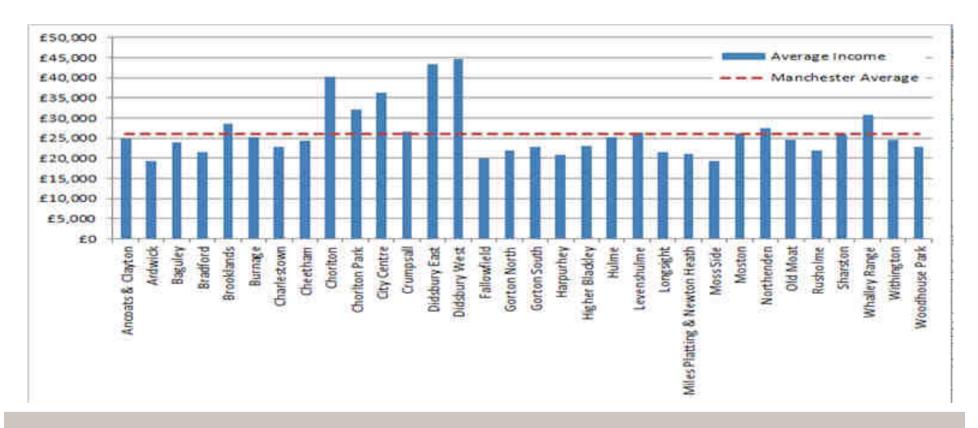
- Definition of affordable housing is often confusing and misinterpreted
- S106 has been very limited in delivery of affordable homes
- Opportunity to design our approach to support our economic ambitions
- Greater correlation between income and housing cost

# **Guiding principles**

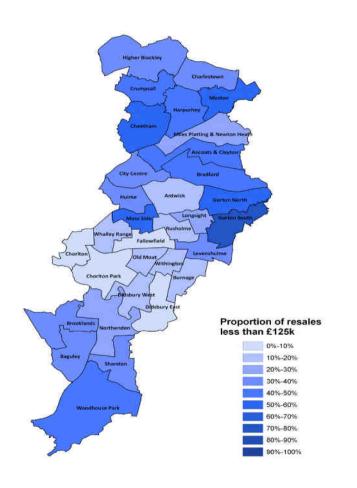
- No more than 1/3<sup>rd</sup> of household income should be spent on housing costs
  - Household income = all income, earned and unearned
  - Housing costs = rent/mortgage costs only
- Residents should have a range of choices between house, tenure and area
- We should make the best use of our existing social housing stock

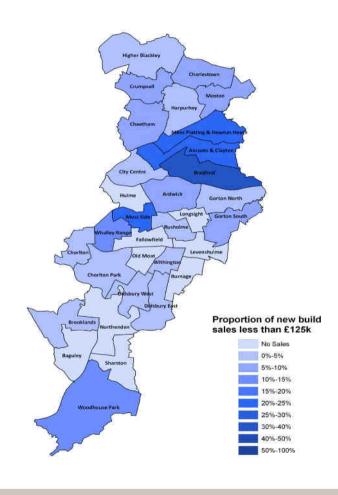
# Average income in Manchester

 Average household income of £27.5k – includes all earned and non-earned income



# Sales within 'affordable' range

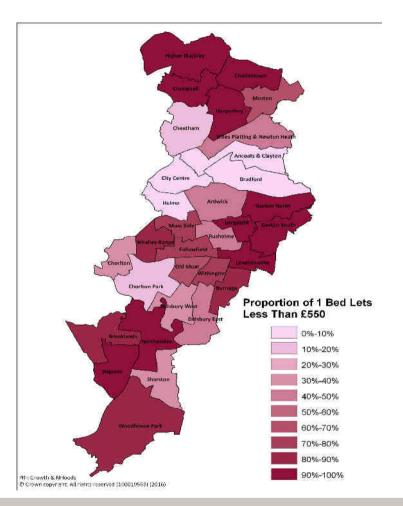


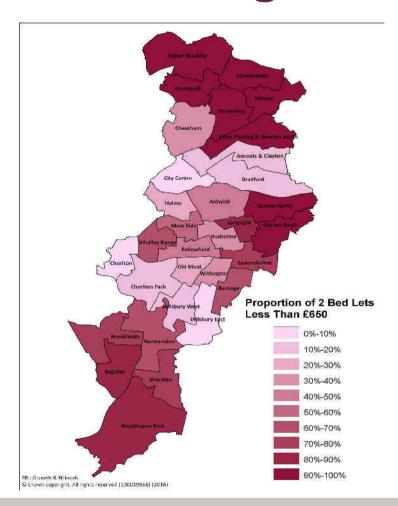


### Sales affordability



# Rents within 'affordable' range

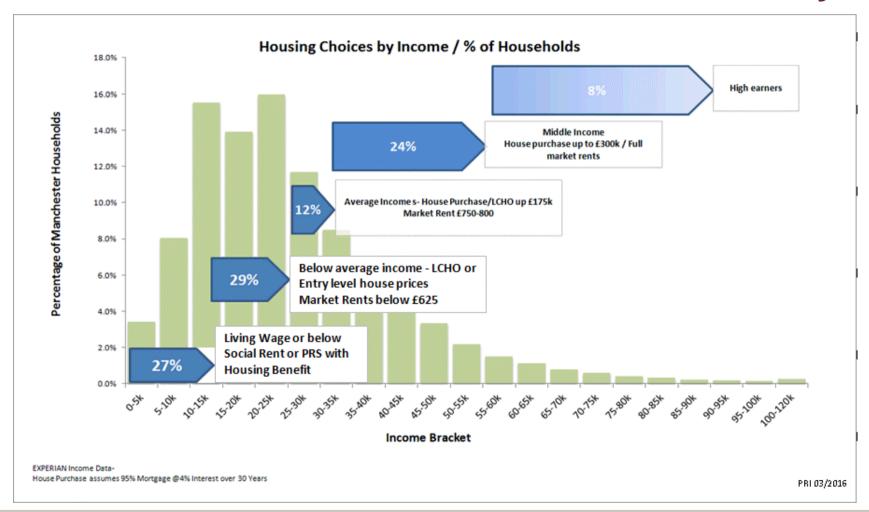




#### Rental affordability



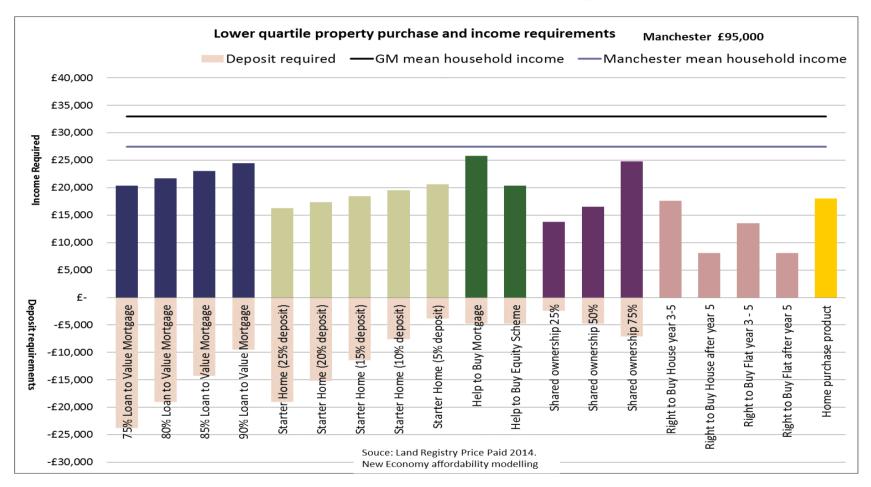
#### Manchester household income v affordability



# Key issue – housing access

- However, access to housing is restrained by deposit requirements for purchase and rent
- Practicalities of saving a deposit restraining First Time Buyers (FTB)
- Average age of FTB 37. Recent reports indicate Help to Buy is bringing this closer to 31
- Demand for social and affordable rented housing remains high

#### Purchase and Income requirements



# **Housing Strategy**

- Build more homes,
  - Manchester Place, Matrix Homes
- Remove barriers to getting a home
  - Mortgage deposits
  - Tenancy deposits
  - Manchester Move
- Manage our existing stock
  - Market rented
  - Social rented stock



# Collaboration and innovation - Manchester Housing Providers Partnership

Karen Mitchell – CEO Southway Housing Charlie Norman – CEO St Vincent's Housing

# Manchester Housing Providers Partnership (MHPP)

- MHPP 68,000 social homes
- Manchester focus
- Public Service Reform Role of RP's
- New build over 800 new homes in current HCA programme
- Neighbourhoods and place making roles
- Growth potential

# St Vincent's Housing

- Focus on younger people
- Welfare reform impacts supported housing lobby
- Impacts of RTB and Pay to Stay
- Remodelling existing housing
- Future development

#### Conclusion

- Governments direction on affordable housing doesn't work very well for us
- The market is building a large proportion of housing that is affordable to a lot of people
- The issue is access to housing deposits and mortgages.
- Choices will be constrained by cost, location and type.
- MCC will use it influence, investment capability and asset base to promote housing that is affordable